





<Open Source>

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Open Standards, open source in europe

- Where we are
- What is happening in the background
- What you shouldn't know about OOXML
- Where do want to be tomorrow?

- Oh, and who am I?



Status Update

- Adoption and use of open source continues to grow
- Europe is leading in many regards
- Next step: Open standards
- “Intellectual Property”



30%

of all company servers run Linux



80%

of commercial Linux is Red Hat



90%

of all Software is not for sale

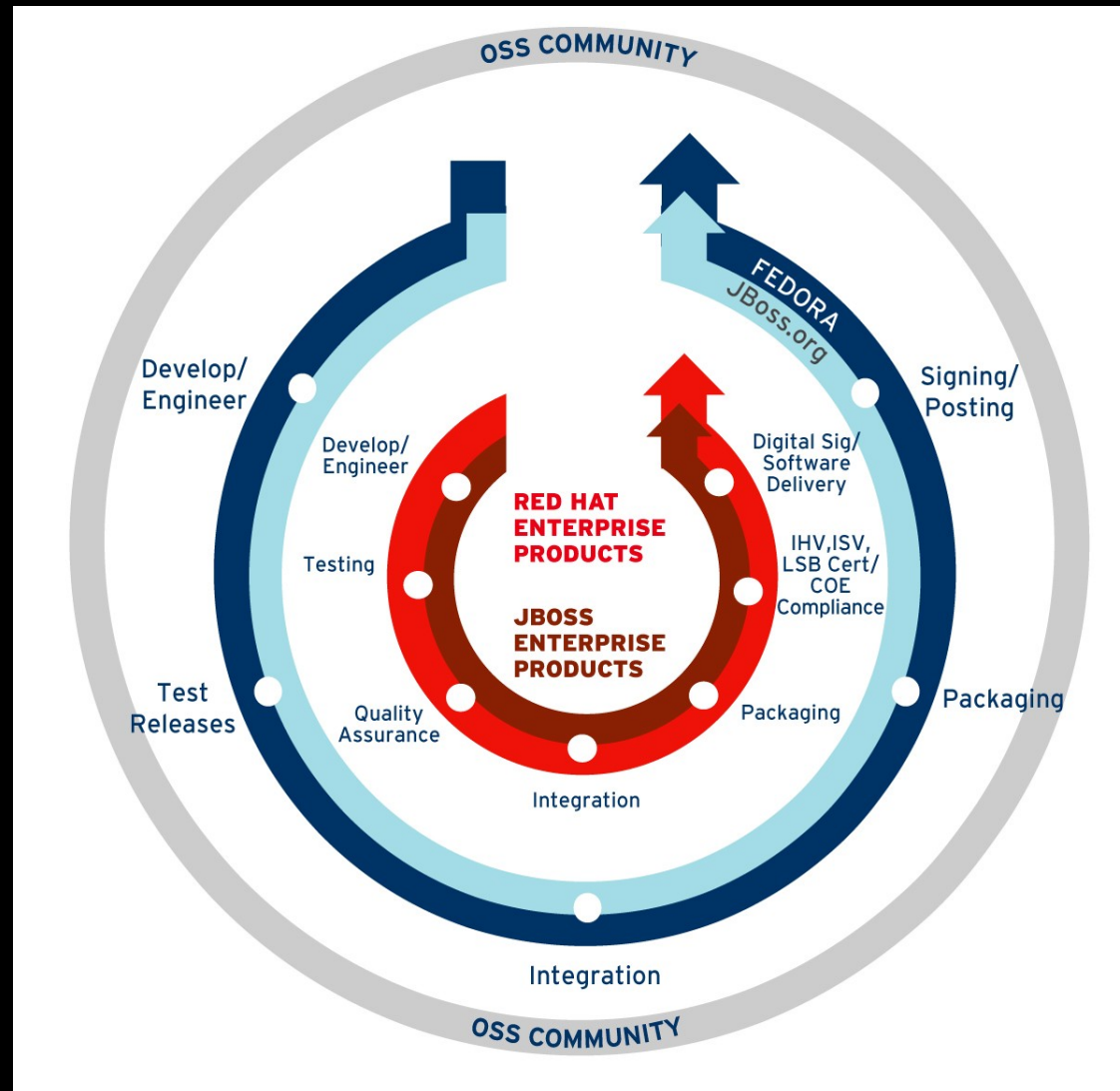


Proven development model that
makes better software





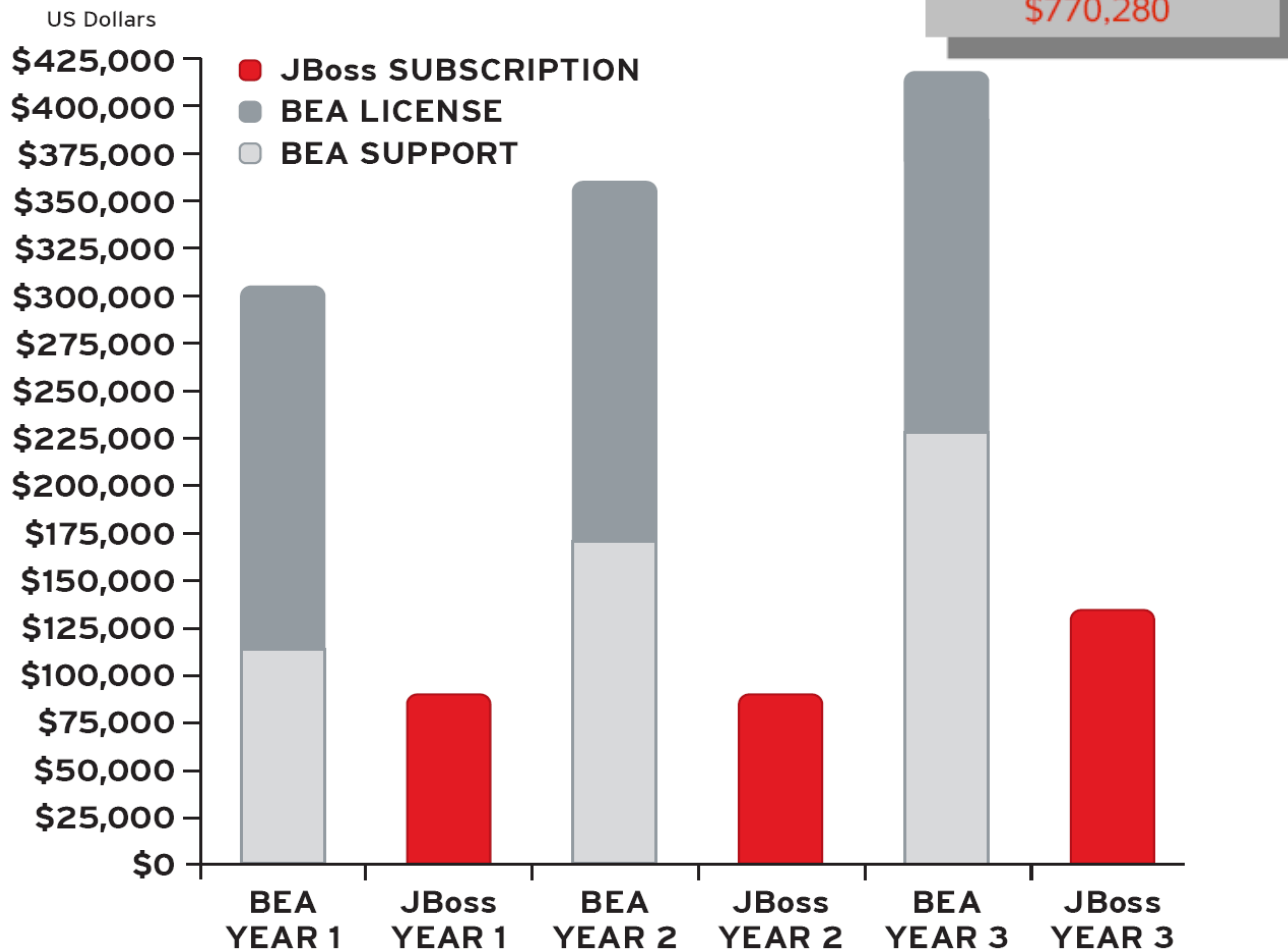
Proven track record of sharing innovation





Significantly Lower TCO

Generic Projection:



Customer Example:



*"We saved our company well over **\$1 million** by choosing JBoss instead of BEA WebLogic"*

- Jamie Cash, Director of Technical Architecture

Assumptions:

- BEA WebLogic Premium license price = \$17,000/CPU; includes 1 year support
- 30% discount on license price
- Annual support & maintenance = 21% of list license price
- 24x7/ 1 hour SLA

- Start with 32 CPUs deployed, and add 16 CPUs in year 1, 2 & 3



European Commission

- Microsoft is again being accused of abusing its market power
- Two current cases and the third one coming
 - The Browser War Reloaded
 - The Sharepoint, .NET etc lock-in Strategy
 - What about OOXML?





Open Standards

the way they should be!

- An Open Standard must meet some criteria, ideally:
- Accessible for anyone
- Implementable by anyone
- Not restricted, neither use nor implementation
- Royalty Free v RAND

Sounds familiar? ;-)



So let's look at OOXML

- 6.000 Pages
- 2.300 Corrections
- No final version available yet
- BRM Drama in Geneva
- Not implemented by any product





What happens out there?

- Tivo, EEE, tomtom, OLPC, ...





Germany

- City of Munich
- Migration is running
- No vendor lock-in
- Obstacle: Macro conversion
- Solution: Consolidation



<http://www.muenchen.de/Rathaus/dir/limux/english/147197/inde>

<http://planetlimux.org/>



Austria

- Province of Steiermark
- PALLAST system for paperless government
- 100% solution
- Consolidation
- No vendor-lockin
- Security with smartcard



<http://www.epractice.eu/cases/2107>



PALLAST: Lessons learnt

- Quote from <http://www.epractice.eu/cases/2107>
- It's most important to have a clear and easy understandable vision: paperless digital parliament.
- Find an appropriate partner who has the necessary process- and IT-knowledge and the flexibility to mirror each detail of a parliamentarian proceeding in the workflow program.
- The acceptance of the new solution could be secured by detailed information, practice in workshops and institutionalized feedback loops during development and implementation.



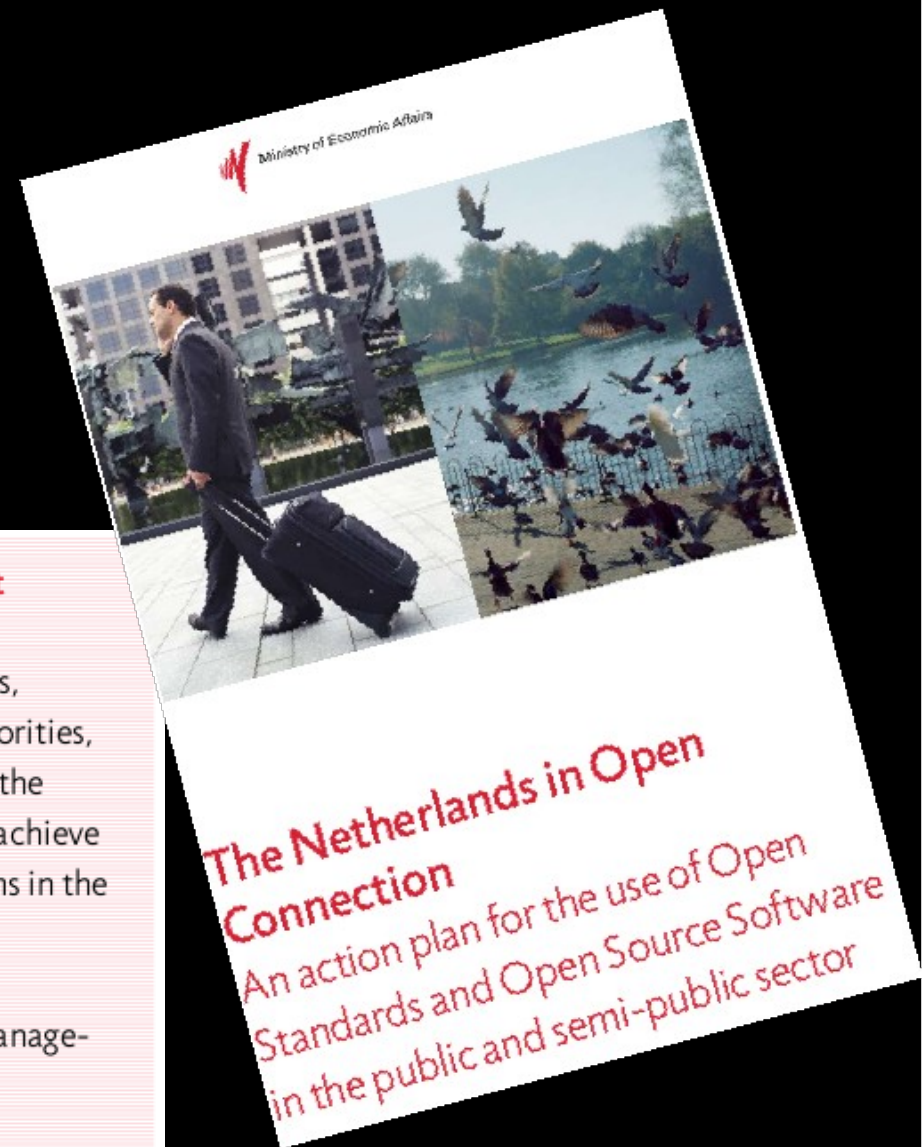
The Netherlands



Manifesto of the Open Government Organisations

Forty-seven government organisations, including a large number of local authorities, have already signed the 'Manifesto of the Open Government Organisations' to achieve increased openness in their ICT systems in the following areas:

- supplier-independence;
- transparency, controllability and manageability;
- interoperability;
- digital sustainability





My Predictions

- We will see a lot more low-cost linux driven laptops and devices
- We will have a long and hard fight on open standards
- We will have more sensitivity on being really open
- We are seeing what we knew for a long time

TRUTH HAPPENS

